



THE MAHARASHTRA AGRO-INDUSTRIES DEVELOPMENT CORPORATION LIMITED

(A Govt. of Maharashtra Undertaking)

(Registered under the Companies Act, 1956)

“CIN” U05000MH1965SGC013380

Ref.No.FERT/MAIDC/2017/00725

° Head Office:

Krushi Udyog Bhavan,
Dinkarrao Desai Marg,
Aarey Milk Colony,
Goregaon (East), Mumbai 400 065.
Telephone : 29272027
Fax : 28719398/28719399
E-Mail:- fertdivmumbai@gmail.com

Dated:13.4.2017

Sub:- APPOINTMENT OF DISTRICTWISE DISTRIBUTOR

Dear Sirs,

Ours is a Govt. of Maharashtra Undertaking organization engaged in manufacturing and selling of Mixed Granulated Fertilizers and other chemical fertilizers along with other allied agriculture based activities such as Pesticides, Agro Engineering and Animal/Poultry Feed to serve farmers/cultivators. Inviting application for appointment of Districtwise Distributor for sale of KU Brand fertilizers in one roof in Maharashtra State on following terms and conditions.

1. The applicant should have valid Dealers Registration Certificate (Fertiliser Licence).
2. If the applicant's operating area comes under Bombay Shop and Establishment Act, 1948 he should submit the copy of registration in proforma "D". If applicant's operation area not comes under Bombay Shop and Establishment Act then he should submit registered certificate of Grampanchayat.
3. The applicant should have Valid PAN CARD No. and Aadhar Card No.
4. The applicant should be financially sound and should have minimum 5 years business experience in sales and marketing. Preference will be given to those who have experience in marketing of chemical fertilizers.
5. Average Sales Turnover of fertilizers for last three years should be more than five thousand metric tonnes (Yearly).
6. Godown capacity should be minimum of 3000 Mts.
7. List of Companies who have appointed as Authorized Distributor.
8. Distributor must registered under mFMS.
9. Bank security deposit Rs.5,00,000/- lakhs
10. Cash Credit (CP) Limit name of BANK
11. The applicant should possess sales tax registration certificate and submit assessment orders for last 3 years.
12. The distributor should have a network/team of dedicated sales representatives.
13. The distributor should have infrastructure like van/auto transportation to deliver the goods.
14. The applicant should have storage facility to keep an inventory of 30 days sales.
15. Distributor has to enter Agreement / MOU with Corporation

The interested applicant should submit application in Annexures mentioned below :

Annexure "A"

Dealership Application

Sr.No		
1	Name of the Firm (Pvt./Co.op.)	
2	Permanent /Registered office address	
3	Form of Firm :- (Sole proprietor/Partnership/Co.op. Govt.undertaking/Pvt.Ltd. Co./ Limited)	(Affix Authorized person's recent Photo with name and designation)
4.	Date of commence of Business	
5.	Experience of Fertilizer Business and area of operation	Year :- Area:
6.	Name and Residential Address of Owner (Instructions :- Pvt. Ltd and Limited companies should submit balance sheet of Last three years certified by C.A. Partnership Firm also submit information in Annexure-"B")	
7.	In case the firm is exist in area of Bombay Shops and Establishment Act,1948 he should submit firms registration certificate in Form"D" and if firm is not exists in the area covered under above act then he should submit registration certificate issued by Gram panchayat	
8.	Name , Address, and Branch of Financial Institution i.e. Bank	
9.	Loans (Partnership firms should give information about long and short term loans as indicated in Annexure- C)	

contd..2/-

10	If Firms have Branches ,then give location with complete address			
11	Number s of Employees			
12	Godown capacity and location	Place	Capacity	Mts.
13	a) Nature of Business in Short b) Sales of products			
14	Firms last three years Balance Sheet			
15	Last three years Ferilisers Sales in Mts. Mixed Fert. Complex Fert. Urea DAP MOP SSP Amm. Sulphate Total:			
16	Names of the Manufacturer /Supplier whose fertilizers are sold			
17	Whether application is made for distributor ship other than MAIDC (Specify, if any)			
18	Applicant must submit details of estimated sales in current year if appointed as distributor KU Mixed Fert. Complex Fert. Urea DAP MOP SSP Amm. Sulphate Total	Sales (In Mts.)	Expected Sales (In Mts.)	
19	Area of Business (State/District)			
20.	Sales on Cash and Carry basis/BG Amount			

21	Property Details (moveable/immoveable)	
22	In case of Partnership of Firm (Details to be submitted as per Annexure "B"	
23	If any litigation is pending against Firm, if any ? (details thereof)	
24	G.S.T./Sales Tax registration No. PAN/TAN No. Last Three years Sales Tax / Income Tax clearance certificate	
25	mFMs Registration Number	
26	Name & Signature of Authorized person (M.D./Director/Proprietor/Partner etc.)	

Date :-

Signature

Place :-

Full Name:

