



**THE MAHARASHTRA AGRO-INDUSTRIES
DEVELOPMENT CORPORATION LIMITED**

(A Govt. of Maharashtra Undertaking)
(Registered under the Companies Act, 1956)
CIN No.UO5000MH1965SGC013380



• **Registered Office:**

Krushu Udyog Bhavan, Dinkarrao Desai Marg, Aarey
MAIDC Colony, Goregaon (East), Mumbai 400 065.
Telephone : 8888842336 / 8888842990 / 8888842318
E-mail : fertdivmumbai@gmail.com

Ref.No. MAIDC/Fert/EOI/OM2/2025-2026/21

Date: 20.03.2026

Expression of Interest (EOI) NOTICE

To,
M/s-----

Sub: Invitation for Expression of Interest (EOI) from the Manufacturer to solicit interest for Outsourcing the Production of Organic Manure (FCO Standard) under the Brand “Krushu Udyog” for the supply of various destinations at Maharashtra State.

Dear Sirs,

Online digitally signed short Expression of Interest are invited from the Manufacturer for outsourcing the production of Organic Manure (FCO Standard) under the brand “KRUSHI UDYOG” for the supply of various destination at Maharashtra. **“Bidder should agree to manufacture and supply Organic Manure (FCO Standard) under the brand name “Krushu Udyog” in 50 Kg packing in PP Bag.**

Background:

About The MAIDC Ltd. a Government of Maharashtra Undertaking.

The MAIDC LTD. is engaged in the fertilizer business since 1965. It is having six Granulated Mixed Fertilizer manufacturing units situated at various locations of Maharashtra and also gets its production outsourced from three other Bidders in Maharashtra. The MAIDC Ltd. is having about 50% market share of Granulated Mixed Fertilizers in Maharashtra under the brand name “Krushu Udyog”. This brand name has established goodwill in the farmers since last 60 years.

Need for the Expression of Interest and rate quotation for the production and supply of Organic Manure (FCO Standard) under Krushu Udyog.

The MAIDC Ltd intends to outsource the production of Organic Manure (FCO Standard) under the brand name “**Krushu Udyog**” in 50 Kg PP Bag, we require approximately 10000 to 15000 Mts per year (depends upon market situation quantity may vary) for various destinations at Maharashtra.

- 1) The MAIDC has now intend to procure and sale the Organic Manure (FCO Standard) under “Krushu Udyog” brand on **FOR DESTINATION** basis in the State of Maharashtra (Anywhere).

2) **FCO Guideline:** The supplies shall be governed as per guidelines issued by the Fertilizer (Control) Order 1985 & its amendment from time to time.

3) **TECHNICAL SPECIFICATION (FCO Standard):**

❖ The product specification as per given below:

- **Product Name: Organic Manure**
- **Grade:** Agricultural / Fertilizer Grade
- **Use:** Agricultural (Organic Manure)

Product	Specifications	Content
Organic Manure	Moisture per cent, by weight, maximum	25.0
	Bulk Density (g/cm ³)	<1.0
	Total organic carbon, per cent by weight, minimum	14.0
	Total Nitrogen (as N) per cent by weight, minimum	0.5
	Total phosphate (as P ₂ O ₅) per cent by weight, minimum	0.5
	Total potash (as K ₂ O) per cent by weight, minimum	0.5
	NPK nutrients	Total N, P ₂ O ₅ and K ₂ O nutrient should not be less than 3%
	C:N ration	<20
	pH	*6.0-8.5
	*Omitted	--
	Pathogen	nil
	Particle Size:	Minimum 90% material should pass through 4.0 mm IS sieve
	Heavy metal content (as mg/Kg), maximum	
Arsenic as (As ₂ O ₃)	10.00	
Cadmium (Cd)	5.00	
Chromium (as Cr)	50.00	
Copper as (Cu)	300.00	
Mercury (as Hg)	0.15	
Nickel (as Ni)	50.00	
Lead (as Pb)	100.00	
Zinc (as Zn)	1000.00	

Note: The material must comply with the **Fertilizer Control Order (FCO), Govt. of India**

- 4) **PAYMENT TERMS:** The Payment terms of supply on “BACK TO BACK BASIS”. (The payment will be released only after receipt of payment from our regional offices.)
- 5) **DELIVERY SCHEDULE:** Delivery schedule shall be given after placement of purchase order as per requirement through delivery instruction by the MAIDC Ltd, Head Office from time to time.
- 6) **RATE:** The rate should be on FOR Destination basis. Rate specified in the tender should be inclusive of Packing Material, Transport Insurance, Loading and Unloading of materials etc., and exclusive of GST (it should be mentioned separately) but inclusive of any other taxes, toll, duties of any kind, cess, royalty or commission in respect of the supply, any other taxes, duties, levies but whatever name called imposed and leviable on the material sold in pursuance of this contract will be borne by the tenderer.
- 7) **TENDER FEE:** EOI document fees **Rs. 10,300/-** (Rs. Ten Thousand Three Hundred Only) shall be paid through online payment gateway only through net banking. Tender Fee Exemption will be applicable for MSME registered bidders, subject to submission of valid supporting documents and as per the tender conditions.
- 8) **EARNEST MONEY DEPOSIT:** Appropriate amount mentioned below of EMD paid online only. Earnest Money Deposit to be paid with this tender is **Rs. 1,00,300/- (Rs. One Lakhs three hundred only)**. EMD exemption will be applicable for MSME registered bidders, subject to submission of valid supporting documents and as per the tender conditions.
- 9) **The EOI shall be submitted Online with Technical Bid (A) & Financial Bid- ‘B’ (BOQ).**
- 10) **QUALITY ASPECT:** The production and quality norms will be strictly as per FCO Standard as per mentioned in technical specification and maintaining the quality as aforesaid **will be the sole responsibility of the successful bidder**. For further details, please refer the Terms and Conditions - **Annexure “F”. (Point no. – 19 to 22)**
- 11) **LEGAL ASPECTS:** The successful bidder will have to execute an agreement regarding the terms and conditions governing the outsourcing on the non-judicial (Rs.500/-) bond paper. The interested manufacturer submitting their proposals for Interest of Manufacturing of Organic Manure (FCO Standard) in “Krushu Udyog” Brand for the contract period of **April 2026 to March 2028**.
- 12) **INSTRUCTION TO BIDDER:**
 - a) The successful bidder quoted with L-1 Rates, does not mean that it shall be entrusted for entire supply quantity, instead it shall be evaluated for ability to supply the quantity during the period of contract. The management reserves rights to evaluate the successful bidder’s ability of supply on the basis of past performance, capacity to supply etc. and decide to issue the purchase order to the bidder and not the entire quantity of supply to the L-1 Bidder.
 - b) Any additional forms or document other than specified in EOI needs to be mentioned clearly on covering letter and clarification or references for fulfilling criteria for technical qualification shall be proved by the bidder only.

- c) The successful bidders required to sign an agreement for supply contract for the period mentioned above at the discretion of the company.

The MAIDC Ltd. reserves the right to accept or reject any or all the offers at its sole discretion without assigning any reason.

❖ **TECHNICAL BID - Envelope 'A'** : Technical Bid shall contain following documents: -

1. Receipt of EOI Document Fees Rs.10,300/- as applicable.
2. Receipt of EMD Rs. 1,00,300/- as applicable.
3. MSME / SME Certificate for Document Fees & EMD Exemption, if any.
4. Forwarding letter, as per attached Sheet (Annexure-A)
5. Copy of Dealers Registration Certificate (DRC) issued by COA Pune.
6. Details of production of Organic Manure for last three years. (2022-23, 2023-24 & 2024-25)
7. The Bidder should have a minimum turnover of Rs. 3 Crore in each of the last three financial years. (CA Certified Turnover Certificate of F.Y. 2022-23, 2023-24 & 2024-25)
8. GST registration certificate.
9. Annexure 'B' on the bidder's letterhead. (Plant & Godown Information)
10. Annexure 'C' on the bidder's letterhead. (Company Information)
11. Annexure 'D' on the bidder's letterhead. (Undertaking for not been blacklisted)
12. Annexure 'E' on the Bidder's letterhead. (Undertaking for Validity & Authentication of documents.
13. Annexure 'F' the General terms and conditions with seal and signature - The Tender Notice governing the supply contract are enclosed herewith. Bidders are requested to go through all Tender Notice before submitting the price bid with seal and signature on each page and upload it along with the tender.

❖ **FINANCIAL BID: Envelope 'B' should be submitted online only (BOQ):**

- **RATE:** Rate should be on FOR Destination basis. Rate specified in the tender should be inclusive of Packing Material, Transport Insurance, Loading and Unloading of materials etc., and exclusive of GST (it should be mentioned separately) but inclusive of any other taxes, toll, duties of any kind, cess, royalty or commission in respect of the supply. Any other taxes, duties, levies but whatever name called imposed and leviable on the material sold in pursuance of this contract will be borne by the tenderer.
- Bidders are requested to quote the rates in figures as well as in words.
- Envelope 'A' shall be opened first & envelope 'B' shall be opened only if the contents of envelope 'A' are satisfactory as per requirement then only the bidder will be shortlisted to open the commercial bid.
- Technically incomplete bid offers shall be disqualified.

- Bidder shall not be able to fill any bids/quotes once the Bid Preparation date is expired.
- If any discrepancy is found in submission of tender as specified above, the tender offer is liable to be rejected.
- Tender offer will be opened as per the schedule mentioned in the E - Tender Notice.

❖ **TENDER OPENING:**

- The Technical Bid will be opened at 4.00 pm on 30.03.2026 the same day in presence of Tender Committee members of the MAIDC Ltd.

13) **BID SCHEDULE:**

Sr. No.	Particular	Date	Time
1	Released of EOI	20.03.2026	3.00 PM
2	Bid preparation, Submission and Closing	30.03.2026	4.00 PM
3	Technical Bid Opening	31.03.2026	4.00 PM
4	Commercial Bid Opening	03.04.2026	2.30 PM

❖ **CONTACT DETAILS :**

- 1) Mr. Kishor G Rathod (Fert-Procurement)
Contact No – 8888842290
- 2) Mr. Mahendra.D. Dhande, Dy.Gen.Manager (Fert.)
Contact No - 8888842336

❖ **CONTACT ADDRESS :**

Fertilizer Division, 2nd floor, The Maharashtra Agro Industries Development Corporation Ltd. Krushi Udyog Bhavan, Dr. Dinkarrao Desai Marg, Aarey MAIDC Colony, Goregaon (E), Mumbai-65

Sd/-
(Mahendra Dhande)
Dy.G.M (Fert.)

- 1) Forwarding Letter, Annexure - A
- 2) Format of Plants & Godown Information, Annexure - B
- 3) Format of company information, Annexure - C
- 4) Undertaking for not been blacklisted, Annexure – D
- 5) Undertaking for Validity & Authentication of Documents, Annexure - E
- 6) General Terms & Conditions, Annexure – F

Note:

1. Website: <https://mahatenders.gov.in>
2. Fertilizer E-mail ID fertdivmumbai@gmail.com
3. 24x7 Helpdesk Toll free no.: 0120-4001062 / 0120-4001002 / 0120-4001005 / 0120-6277787. (NIC)
4. Mail ID for Technical Queries: supporteproc@nic.in
5. For more help: Bidders should refer the "Bidder Manual Kit", "Help for Contractors", "Information about DSC" and "Frequently Asked Questions" on website.
6. The format of company information & EOI format should be filled completely in all respects.

“Special Notes to Bidder”

- ❖ The Products are mainly procured to supply for Open Market Sale, Govt. supply and Institutional Sale accordingly all the Quality parameters shall be as per FCO Norms / specifications only.

- ❖ **Payment Of Supply:**

1. The payment of supplied material shall be paid by the MAIDC Ltd. after receipt of payment from market i.e. on “**Back to Back basis**”.
2. Bills for the supplied material shall be submitted in triplicate to the Fertilizer division H.O. MAIDC Ltd., Mumbai.
3. **The payment shall be paid on receipt of Tally Goods receipt Note (GRN) & Payment Confirmation Certificate (PCC)** from The Regional Offices of the MAIDC Ltd.
4. Please note that, the MAIDC Ltd. shall not liable for any interest, delay payment charges, etc. for delay in payment for any reason whatsoever.

The supply of goods may be under Open market / various Govt. schemes and payment terms as per EOI is on “Back to Back” Basis. The payment terms under the provision of MSEM may be revised. But the “BIDDER” and Buyer mutually agrees that the quoted prices in the tender include all applicable costs, including any interest component for delayed payment, if any. Accordingly, the “BIDDER” agrees and undertakes not to raise any claim before the Micro and Small Enterprises Facilitation Council (MSEFC) or any similar authority under the provisions of the MSMED Act, 2006, in respect of delayed payments for supplies made under this contract. The “BIDDER” expressly waives the right to seek any additional interest or compensation from the Buyer on account of delayed payment, As the “BIDDER” already included interest portion for delay payment from Open market / Govt authorities, Bidder have also included such other contingencies into the quoted EOI rates.

5. If shortage or breakage or damage has been reported at the time of supply, the goods shall be replaced by bidders at its own cost.
 6. If the material is found substandard quality, old or defective, the material shall not be accepted and bidder shall have to replace the material at its own cost.
- ❖ **If the product is in high demand in the market the MAIDC Ltd. shall have right to allocate or distribute quantity of supply among the eligible participated bidders.**

Forwarding Letter – Annexure - A
Envelope- A
(To be submitted on Letterhead of Bidder)

To,
Dy.Gen.Manager (Fert)
The Maharashtra Agro Industries Development Corporation Ltd.
Krushi Udyog Bhavan, Dr.Dinkar Desai Marg,
Aarey Colony, Goregaon (E), Mumbai – 400 065

Date:-

Sub: Invitation for Expression of Interest (EOI) from the Manufacturer to solicit interest for Outsourcing the Production of Organic Manure (FCO Standard) under the Brand “Krushi Udyog” for the supply of various destinations at Maharashtra State.

Ref: - MAIDC/Fert/ EOI/OM2/2025-2026/21

Dear Sir,

With reference to your EOI on E-tendering web portal www.mahatenders.gov.in. We are pleased to participate in (EOI) to solicit interest for Outsourcing the Production of Organic Manure (FCO Standard) under the Brand Name “Krushi Udyog” on Back-to-Back payment term Basis, details are as under:

Sr. No.	Particulars	Self-attested Copy Enclosures
1.	Receipt of EOI Document Fees Rs.10,300/- as applicable.	Yes/No
2.	Receipt of EMD Rs. 1,00,300/- as applicable.	Yes/No
3.	MSME / SME Certificate for Document Fees & EMD Exemption, if any.	Yes/No
4.	Forwarding letter, as per attached Sheet (Annexure-A)	Yes/No
5.	Copy of Dealers Registration Certificate (DRC) issued by COA Pune.	Yes/No
6.	Details of production of Organic Manure for last three years. (2022-23, 2023-24 & 2024-25)	Yes/No
7.	The Bidder should have a minimum turnover of Rs. 3 Crore in each of the last three financial years. (CA Certified Turnover Certificate of F.Y. 2022-23, 2023-24 & 2024-25)	Yes/No
8.	Copy of GST Registration Certificate	Yes/No
9.	Annexure ‘B’ on the bidder’s letterhead. (Plant & Godown Information)	Yes/No
10.	Annexure ‘C’ on the bidder’s letterhead. (Company Information)	Yes/No
11.	Annexure ‘D’ on the bidder’s letterhead. (Undertaking for not been blacklisted)	Yes/No
12.	Annexure ‘E’ on the Bidder’s letterhead. (Undertaking for Validity & Authentication of documents.	Yes/No
13.	Annexure ‘F’ the General terms and conditions with seal and signature	Yes/No

I/We have read the terms and conditions mentioned with EOI carefully and I/We shall abide by the terms and conditions mentioned herein.

Thanking you.

Yours faithfully,
Signature of Bidder Seal

To be print on bidder's letter head

ANNEXURE "B"

Name of the Unit:

1. Plant Capacity :
2. Location :
3. Date of commencement of Factory :
4. GST Number :
5. Details of Pending Legal Matters
(Related with Factory) :
6. Details of Loans and other Liabilities
(Related with Factory) :
7. Godown : Area Capacity
8. Office Building Area :
9. Maximum production taken
(During a month and during the year) :
10. Laboratory Details :
11. Name of Factory Manager & Contact :

Signature of Authorized Signatory of the bidder

Date:

Place:

Seal of the Bidder:

To be print on bidder's letter head

Proforma – I (Annexure – “C”)
Format of company information

Name of the company	
Registered Office Address	
Address of Correspondence	
Name of the Authorized signatory	
Designation of Authorized signatory	
Mobile number of Authorized signatory	
Name of the other contact person	
Designation of the other contact person	
Mobile no of the other contact person	
Land line nos. of the other contact person	
E-mail address of the company	
GST Registration Number	
Pan number of the company	
Bank details of the company for Payment through NEFT/RTGS a) Beneficiary Name b) Credit Account No c) Centre (Location) d) Bank Name e) Branch Address f) Account type g) IFSC code	

Please enclose a cancelled cheque of the above-mentioned account for our ready reference.

Name of the designation of
Authorized signatory

Authorized signatory of
Bidder with seal & date.

To be print on bidder's letter head

Annexure "D"
Undertaking for not been blacklisted

To,
Dy.Gen.Manager (Fert)
The Maharashtra Agro Industries Development Corporation Ltd.
Krushi Udyog Bhavan, Dr.Dinkar Desai Marg,
Aarey Colony, Goregaon (E), Mumbai – 400 065

Date :

Subject: Self Declaration of Non- Blacklisting
Ref. : MAIDC/Fert/ EOI/OM2/2025-26/21

Dear Sir,

We confirm that our company, M/s. _____, is not blacklisted in any manner whatsoever by any of the State/UT and/or Central Government in India on any ground including but not limited to indulgence in corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice.

Place:
Date:

Authorized Signatory's Signature:

Bidder's Company Seal:
Name and Designation:

Annexure “E”

“Undertaking for Validity & Authentication of Documents”

Sub: - Undertaking by the Bid Participants Regarding Validity and Authentication of Documents Submitted Herewith in the Tender/Bid.

I/We ----- (Name of company & its authorized signatory) ----- undertake all the legal and statutory responsibilities for the validity and authentication of the documents invited in the said tender/bid. That at any stage of tendering/bidding, if it is found that the documents/any part of the document objected by the MAIDC Ltd authorities/Other Bid participants/Govt. authorities/Public, I/We shall be responsible to prove the document/any portion of documents submitted with tender/bid. Further, I/We undertake that if documents/any portion of document proved legally invalid or not authenticated by concern authorities, for this I/We shall be liable for any action and penalties therein by the MAIDC Ltd/company or appropriate legal action either by the MAIDC Ltd/company or concern Govt. authorities. That we have understood and satisfy myself/ ourself for entire terms & conditions of the tender/bid to participate in the same.

Sign and seal of company

Place :

Date :

Designation :

Name of Company

Authorized signatory :

Address :

{Note: - This undertaking is must to be attached submitted in tender docs in Technical Bid-A otherwise bid shall not be considered.}

ANNEXURE “F”
The Maharashtra Agro Industries Development Corporation Ltd.
Krushudyog Bhavan Aarey, MAIDC Ltd Colony, Dinkarrao
Desai Marg, Goregaon (East), Mumbai 400065.

General Terms and Conditions for Invitation for Outsourcing the Production of Organic Manure (FCO Standard) under the Brand “Krushu Udyog” for the supply of various destinations at Maharashtra State.

Online digitally short EOI are invited for outsourcing the production of Organic Manure (FCO Standard) in KRUSHI UDYOG brand on FOR basis.

1. Terms and conditions hereinafter shall be binding on the Bidder. These terms and conditions shall come into effect immediately after the Bidder submits it's EOI along with Earnest Money Deposit to **THE MAHARASHTRA AGRO INDUSTRIES DEVELOPMENT CORPORATION LTD.** at Mumbai office address.

2. **DEFINATION & INTERPRETATION:**

- a) **“Acceptance of EOI”** means the letter or memorandum communicating to the Bidder for acceptance of this EOI.
- b) **“Contract”** means invitation to EOI, instructions to Bidders, acceptance of EOI, particulars and the general and special conditions specified, in the acceptance of EOI that includes repeat orders which has been accepted or acted upon by the Bidder.
- c) **“Bidder”** means the person/firm/company with whom the contract is made and includes its legal heirs, executors, administrators or successors and permitted assigns, as the case may be.
- d) **“Buyer”** means any person who is authorized by Managing Director, Maharashtra Agro Industries Development Corporation Ltd to deal with the Bidder.
- e) **“Bidder”** means the bidder participated in this EOI and eligible for supply.
- f) **“Managing Director”** means The Managing Director of Maharashtra Agro Industries Development Corporation Ltd.
- g) **“Officer”** means any person who is authorized by Managing Director of Maharashtra Agro Industries Development Corporation Ltd. to deal with the Bidder.
- h) **“Material”** means all items mentioned in the purchase order/memorandum communicating the acceptance of EOI.

3. **RIGHT OF ACCEPTANCE/REJECTION OF OFFERS:**

The MAIDC Ltd. reserves the right to accept at their sole and unfettered discretion any offer for whole or part quantities or to reject any of all offers without assigning any reason. The terms and conditions as embody in the N.I.T. (Notice Inviting Tender) shall be final and any variations, additions, deletion etc. mentioned in the Bidders offer shall be liable to be rejected by the, The MAIDC Ltd.

4. **PERIOD OF CONTRACT:**

The Contract period is proposed to be for the period **April 2026 to March 2028** by The MAIDC Ltd. **The MAIDC Ltd does not bind itself of the quantity because it may vary as per the actual situation prevailing during the contract period.**

5. **AUTHORITY OF PERSON SIGNING THE CONTRACT ON BEHALF OF THE BIDDER:**

a) The Bidder shall disclose the nature, constitution and registration of the Bidding firm and the bid shall be signed by a person or persons duly authorized to do so by means of legally valid documents which or a duly certified copy of the same shall be enclosed with the Bid.

OR

b) A person signing the Bid or any documents in respect of the contract on behalf of the Bidder without disclosing its authority to do so shall be deemed to warrant that it has authority to binding on behalf of the Bidder.

c) If it is discovered at any stage and time of this EOI that the person who is signing had no authority to do so, the Managing Director/ or an officer authorized may, without prejudice to any other right to remedy of the Buyer, cancel/reject the contract in part or full and or purchase the material at the risk and cost of such a person and hold such person liable to the Buyer for all costs and damages arising from the cancellation of the contract, including any loss which the Buyer may sustain on account of such Bidder.

6. **Allotment of Contract (AoC) :**

a) Address of the Bidder and notice and communications of allotment of contract (AoC) shall be sent unless the Bidder has noticed the change by separate letter containing no other communication and sent by Registered Post acknowledgement to the Managing Director or to the authorized officer of the MAIDC Ltd.

b) The Bidder shall be solely responsible for the consequences of an omission to notify a change of address in the manner aforesaid.

c) Any communication and notice on behalf of the Buyer, in relation to the contract may be issued to the Bidder by the MAIDC Ltd and all such communication and notices may be served on the Bidder either by E-mail or any other electronic communications or registered post or under certificate of posting or by ordinary post or by hand delivery at the option of such officer or Managing Director of the MAIDC Ltd.

7. **AUTHORITY OF THE MANAGING DIRECTOR / OFFICER :**

For all the purposes of the contract including arbitration proceeding therein, the Managing Director and/or authorized officer shall be entitled to exercise all the rights and powers of the Buyer.

8. **BID SCRUTINY :**

a) The Buyer shall scrutinize all the EOI offers received by it. The Bids shall be opened on the day and time fixed above schedule. The Bidder or its authorized representative shall be at liberty to remain present at the time of opening Bids.

b) After scrutinizing the Bids, it shall be the right of the Buyer either to accept one or more Bids and/or to reject any one or all the Bids.

c) The Buyer shall not be bound to disclose any reason either for acceptance or rejection of Bid. **No correspondence/communication/compensation claim in this respect from Bidders shall be entertained by the MAIDC Ltd.**

9. **REJECTION OF BID:** Any Bid,

a) Which varies from EOI terms & conditions or stipulate counter conditions

OR

b) Which fails to provide required information or is otherwise incomplete.

OR

c) Which is received from the Bidder/its partner having implicit or explicit relations with the employee of the Buyer is liable to be rejected.

10. **ACCEPTANCE OF BID:**

The acceptance of Bid rests with the Buyer, which does not bind itself to accept the lowest Bid and reserves to itself the right.

a) To reject any or all Bids,

b) To split the purchase order quantity amongst two or more Bidders. Buyer may split the purchase amongst Bidders at its sole discretion.

c) Buyer reserves the right to split the purchase order quantity in whole or in part without assigning any reason whatsoever.

d) Buyer does not have any guarantee for any minimum quantity of supply during the tenure of the contract.

e) To reject the Bid of delisted/ blacklisted Bidder by any other company due to unsatisfactory performance, forfeiture of EMD or any other similar reason.

f) To reject the Bid having financial or business association with the Buyer's employee.

g) When Bids are received from any proprietorship/firm/companies having the same proprietor or one or more partners/Directors in the business organization of any other party (hereinafter called common firms), such Bids shall be considered as having been received from only one applicant in different names and the lowest acceptable quotation of such common firm shall only be considered for evaluation.

h) When Bids are received from any proprietorship/firms/companies having one or more common business facilities such as CIN No. telephone, email, brand, emblem, address etc. shall be considered as having been received from only one Bidder in different names and the lowest acceptable quotation of such common firm shall be considered.

11. **SPLITTING OF BID QUANTITY :**

The MAIDC Ltd reserve the right to distribute/split quantities of supply over / amongst eligible participated Bidders.

❖ **If the product is in high demand in the market the MAIDC Ltd shall have right to allocate or distribute quantity of supply among the eligible participated bidders.**

12. **ASSIGNMENT OF SUBLETTING THE CONTRACT :**

- a) The Bidder shall not assign or sublet the contract or any part thereof or allow any person to become interested therein in any manner whatsoever without the previous consent in writing of the Buyer, which consent the Buyer shall be entitled to withhold without assigning any reason or ground thereof.
- b) Any breach of this term shall entitle the Buyer to take such steps as may be necessary and also terminate the contract.
- c) Such termination, shall also render the Bidder liable for payment to the Buyer in respect of any loss or damage arising or ensuing from such cancellation.
- d) The permitted subletting of work by the Bidder, shall not establish any contractual relationship between the sub-Bidder and the Buyer and shall not release the Bidder of any responsibility under the contract.

In the event of sufficient dues not being available to compensate for the above, the Bidder shall reimburse the Buyer for the same by making payment through a DEMAND DRAFT/NEFT/RTGS etc.

13. Manufacturing of Organic manure (FCO Standard) under Krushi Udyog brand shall be strictly as per specifications and it will be the sole responsibility of the Manufacturer to maintain the prescribed quality as per FCO standards.
14. **RATE:** Rate should be on FOR Destination basis. Rate specified in the tender should be inclusive of Packing Material, Transport Insurance, Loading and Unloading of materials etc., and exclusive of GST (it should be mentioned separately) but inclusive of any other taxes, toll, duties of any kind, cess, royalty or commission in respect of the supply, any other taxes, duties, levies but whatever name called imposed and leviable on the material sold in pursuance of this contract will be borne by the tenderer.
15. TDS (Tax Deducted at Source) on all the payments of processing charges will be deducted as per the prevailing rules.
16. All related records i.e. maintenance of daily receipt, production, dispatches etc. will be bidder's responsibility. The MAIDC Ltd. will have right to maintain their own record or verify the manufacturer record at any moment.
17. **INSURANCE:** Whenever rate accepted for FOR Basis of the material the manufacturer shall be fully responsible for the breakages/damages and/or losses of the material during the transit. Insurance charges for the material shall be borne by the bidder.
18. **QUALITY ASPECT:**
Manufacturer should have well-equipped laboratory for testing of raw material and finished product as per the procedure laid by Government. The raw material and finished product will be analyzed batch-wise on daily basis by the Manufacturer's chemist and the reports will have to be submitted to The MAIDC Ltd. daily. Samples drawn and preserved will be the property of The MAIDC Ltd. In case of any sample failure in sample drawn by any component authority, manufacture will be solely responsible for any legal issue and The MAIDC Ltd has all rights to impose penalty as described in penalty clause. For this, the bidder will have to give undertaking on Judicial Stamp paper to the MAIDC Ltd.

19. **SAMPLING OF MATERIAL:**

The MAIDC Ltd. will have of all rights to draw samples from any batch for quality testing purpose.

20. **TECHNICAL SPECIFICATION (FCO Standard):**

❖ The product specification as per given below:

- **Product Name: Organic Manure**
- **Grade:** Agricultural / Fertilizer Grade
- **Use:** Agricultural (Organic Manure)

Product	Specifications	Content
Organic Manure	Moisture per cent, by weight, maximum	25.0
	Bulk Density (g/cm ³)	<1.0
	Total organic carbon, per cent by weight, minimum	14.0
	Total Nitrogen (as N) per cent by weight, minimum	0.5
	Total phosphate (as P ₂ O ₅) per cent by weight, minimum	0.5
	Total potash (as K ₂ O) per cent by weight, minimum	0.5
	NPK nutrients	Total N, P ₂ O ₅ and K ₂ O nutrient should not be less than 3%
	C:N ration	<20
	pH	*6.0-8.5
	*Omitted	--
	Pathogen	nil
	Particle Size:	Minimum 90% material should pass through 4.0 mm IS sieve
	Heavy metal content (as mg/Kg), maximum	
Arsenic as (As ₂ O ₃)	10.00	
Cadmium (Cd)	5.00	
Chromium (as Cr)	50.00	
Copper as (Cu)	300.00	
Mercury (as Hg)	0.15	
Nickel (as Ni)	50.00	
Lead (as Pb)	100.00	
Zinc (as Zn)	1000.00	

Note: The material must comply with the **Fertilizer Control Order (FCO)**, Govt. of India.

21. **PENALTY CLAUSE:**

In case of any quality issue of Non compliance of quality standard as per specification, for first time, manufacturer will be charged penalty equal to 10% amount of invoice value and from second time he will be charged equal to 20% of amount of invoice value of

particular lot. Also, material will be rejected and loss incurred by the MAIDC Ltd due to such substandard quality may be recovered from bidders.

22. **REPROCESSING:**

In case the finished product is not as per the specifications, The MAIDC Ltd shall order for re-processing the same at the cost of the Manufacturer and ensure that it complies with the specifications laid by specification. This shall be without prejudice to the MAIDC Ltd other legal rights.

23. **SUPERVISION:**

The MAIDC Ltd. shall depute Personnel at their cost to supervise the production and allied operations to ensure that the finished product meets specifications. However, it will be the sole responsibility of the Bidder to process the material strictly as per the specification. The MAIDC Ltd. shall have right to inspect finished products which belongs to the MAIDC Ltd. and Manufacturer will render all necessary assistance and co-operation to the MAIDC Ltd.

24. **LICENSES & STATUTORY COMPLIANCES:**

It shall be the sole responsibility of the Manufacturer to obtain all required licenses and permission for storing raw materials and/or for granulation / production of Organic Manure. Manufacturer shall ensure that provisions under all relevant Acts applicable from time to time shall be complied with and no default is committed. All the provisions of relevant Labour Laws, Factory Act, Workmen Compensation Act etc. will be followed by the Manufacturer and it shall not create any liability whatsoever on the MAIDC Ltd. As a result of failure on the part of the Manufacturer in following the provisions of relevant acts, if the MAIDC Ltd. is required to face any legal proceedings and required to pay any penalties, damages same shall be recovered from the Manufacturer.

25. **GODOWNS:**

Manufacturer should have sufficient storage facility for storage of sufficient raw material as well as finished material. Godown capacity may please be specified in the EOI response. The MAIDC Ltd. will not bear/pay godown rent in any case.

26. **EARNEST MONEY DEPOSIT:**

- a) The interested bidders shall have to make online payment of Rs. 100300/- (using net banking) at the time of online bid submission stage of the Bid schedule.
- b) If the Bidder backs out after submission of Bid (within the validity period of the Bid) and on before or after acceptance of its Bid (either whole or in part) the Buyer shall have right to forfeit the amount of earnest money deposit.
- c) Amount of earnest money shall be refunded to the unsuccessful Bidders whose Bids are not accepted by the Buyer, as per guidelines of www.mahatenders.gov.in. In case of Bidders whose tenders and/or Bids are/is accepted by the Buyer, their amount of earnest money deposit shall remain with Buyer till the completion of contract, until accounts are satisfactory settled and compliances of the terms of EOI.
- d) The small-scale industrial units, registered with Director of industries, Govt. of Maharashtra and submitting their Bids directly or through State Small Scale Industries Development Corporation or through Meltron or through MAVIM only shall pay 50% EMD as specified in the Bid letter, they shall produce necessary proof supporting that they belong to small scale industrial sector (MSME).

- e) Tender Fee & EMD exemption will be applicable for MSME registered bidders, subject to submission of valid supporting documents and as per the tender conditions.

27. SECURITY DEPOSIT:

- a) The Bidder whose Bid is accepted by the Buyer shall deposit an amount of Security Deposit equivalent to 5% of the value of the material for which the supply order is placed by the Buyer, however amount of security deposit shall not exceed Rs.5,00,000/-.
- b) The successful bidder exempted from the EMD, and Security Deposit the same amount shall be deduct from first and subsequent bills of supply to the extent of 5% of bill amount, till the completion of entire security deposit amount for the performance of contract (Maximum to Rs. 5 Lac).
- c) If Bidder fails to submit Security deposit within time, the MAIDC Ltd reserves rights to reject the Bidder from this contract.
- d) Security Deposit deducted as above shall be valid for the period of one year, it shall be refunded after due and satisfactory fulfilment/performance of the contract on the part of the Bidder.
- e) The Security Deposit (above mentioned) shall be retained by the Buyer during the period of contract till the satisfactory settlement of the accounts/ transactions arising out of the contract.
- f) No interest charges shall be paid on the amount of Security Deposit.
- g) If contract is fulfilled/ completed within the prescribed period and if the period for performance of the contract is extended by the Buyer, in that case Bidder shall have to extend the period of Security Deposited and/or furnish fresh Security Deposit covering such extended contract during the extended period.
- h) If the Bidder fails or neglects to observe or perform any of its obligations under the Contract, it shall be lawful for the Buyer to forfeit either in whole or in part the Security Deposit deposited by the Bidder. Same as aforesaid if the Manufacturer duly perform and complete the contract in all respect and presents a certificate of satisfactory completion of contract issued by the MAIDC Ltd.,
- i) If the Bidders duly perform and complete the contract in all respect and presents a certificate of satisfactory completion of contract issued by the "OFFICER", the Buyer shall refund the Security Deposit to the Bidder after deduction of all cost and other expenses that the Buyer may have incurred and all dues and other amounts including losses and damages which the Buyer is entitled to recover from the Bidder in reasonable time.

28. VALIDITY OF BID:

The rates offered by the Bidder shall be valid for acceptance for minimum of 90 days from the date of opening of the Bid.

29. RATES:

Rate should be on FOR Destination basis. Rate specified in the tender should be inclusive of Packing Material, Transport Insurance, Loading and Unloading of materials etc., and exclusive of GST (it should be mentioned separately) but inclusive

of any other taxes, toll, duties of any kind, cess, royalty or commission in respect of the supply. Any other taxes, duties, levies but whatever name called imposed and leviable on the material sold in pursuance of this contract will be borne by the tenderer.

- a) No rate revision shall be considered during the period of contract. However, any increase/decrease in the statutory Levis may be considered on producing the concerned notification & proof of payment or any other related documents desired by the MAIDC Ltd.
- b) However, the variation in the statutory duties on account of business turnover/status shall not be considered.
- c) The Bidder shall quote the FOR rates in given (BOQ) format online.
- d) **Invoice:** The Bidder shall submit commercial tax Invoice in triplicate indicating tax separately to the Fertilizer Division H.O. Mumbai.
Mentioning GST NO 27AAACT1546M1Z5.
- e) The Bid quantity once accepted and purchase order placed with the Bidder by the Buyer, the bidder shall be bound to supply the same.
- f) The Bidder shall offer only such quantity, which may be in position to supply during the contract period.
- g) **The Artwork of the bags and the batch number details for each production batch shall be provided by the MAIDC Ltd.**

30. **Payment Of Supply: -**

- a) The payment of supplied material shall be paid by the MAIDC Ltd. after receipt of payment from market, i.e., on “**Back-to-Back payment basis**”.
- b) Bills for the supplied material shall be submitted in triplicate to the Fertilizer division H.O. Mumbai.
- c) **The payment shall be paid on receipt of Tally Goods receipt Note (GRN) & Payment Confirmation Certificate (PCC) from The Regional Offices of the MAIDC Ltd.**
- d) Please note that, The MAIDC Ltd. shall not liable for any interest, delay payment charges, etc. for delay in payment of any reason whatsoever.
- e) If shortage or breakage/damage has been reported at the time of supply, the goods shall be replaced by bidders at their own cost.
- f) If the material is found substandard quality, old or defective, the material shall not be accepted and bidder shall have to replace the material at its own cost.

31. **RISK & COST:**

- a) The submission of online Bid along with the Terms & Conditions duly signed and sealed by the Bidder shall be deemed as acceptance of the Terms & Conditions by the Bidder.

- b) Once the rates offered by the Bidder are accepted by the Buyer and that if the Bidder backs out after submission of Bid and/or acceptance of Bid, the Buyer shall have right to purchase the material at the risk & cost of the Bidder from anywhere in the market.
- c) Bidder is liable to pay losses or damages or costs incurred by the **Maharashtra Agro Industries Development Corporation Ltd.** in such transactions.
- d) The MAIDC Ltd reserves the right to blacklist to the bidder in future participation in the Bids or any other tenders published by the MAIDC Ltd, in case of non-supply of indented quantity and or substandard quality and dimension of specifications of supply.

32. **TAXES:**

- a) The Bidder shall indicate in detail the taxes applicable, (percentage of applicable taxes may please be mentioned in the Bid) the requirement of submission of various forms under the GST Act. (Refer the 22 September 2025 Guidelines and amended)
- b) The bidder shall also quote GST registration number on its tax invoice.
- c) All invoices shall have noted tax elements separately e.g., Basic rate + GST OR any taxes, etc.

33. **PACKING & FORWARDING:**

The packing & forwarding charges are to be borne by the Bidder only.

34. **DELIVERY & DELIVERY SCHEDULE:**

Bidder shall deliver the material at the addresses mentioned above by the Buyer.

- a) The Buyer after placing purchase order shall issue the delivery instructions, indicating dates, quantity, and type of material to be delivered as per requirement from time to time.
- b) The Bidder shall be bound to affect the deliveries strictly in according with dates, time and specifications and other instructions mentioned therein.
- c) The Buyer shall have right to make alternations / modifications in the delivery schedule from time to time and as per requirement.
- d) That if the Bidder, fails to deliver the material or any part thereof within the period fixed for such a delivery, the Buyer may, without prejudice to the right of the bidder, recover damages, losses, costs for breach of terms of contract at Buyer's sole discretion.

35. **WEIGHMENTS/ SAMPLING:**

- a. Rejected quantities shall not be considered for acceptance on any ground or any reasons whatsoever by the bidder.
- b. Contract shall be declared fulfilled, if the quantity delivered is 5% more or less than the quantity contracted in a purchase order. Buyer may allow such variation at its own discretion.
- c. The goods shall be inspected at Buyer's option either at Buyer's factory or at Bidder's factory before dispatches or deliveries.

- d. The MAIDC Ltd, reserves the right to appoint an inspection Agency for reshipment during the period of a contract.
- e. The inspection charges for respective inspection agency shall have to be borne by the Bidder only.
- f. Random samples shall be drawn by the MAIDC Ltd for the goods delivered at MAIDC's Dealer or any of the destinations.
- g. Samples such drawn shall be final (i) Samples drawn shall be tested at the MAIDC laboratory or laboratories approved by the MAIDC Ltd or Govt. Laboratories and the results shall be communicated to the bidder within reasonable period from the date of receipt of material. (ii) In case of dispute regarding the quality of the material, joint sampling & testing may be done in the presence of bidder's representative. Joint report may be accepted for all purpose. Bidder shall send its representative for joint testing and intimation by the MAIDC Ltd from the date of receipt of test report, otherwise the MAIDC's report shall be considered as accepted to bidder without any reason whatsoever.

36. **REJECTION OF SUPPLIES:**

- a) The material supplied if not conforming to the quality specifications and all other parameter shall be rejected by the MAIDC Ltd., at its sole discretion.
- b) If any material is rejected by the MAIDC Ltd., then at its sole discretion shall exercise any one or more than one of the following.
 - 1) To permits the Bidder for replacing material of right specifications without any further cost to the MAIDC Ltd., within specified time or:
 - 2) Buy the entire supply consignment or part quantity of material rejected or any other material for similar purpose at the risk and cost of the Bidder without affecting Bidder's liability as regards supply of balance consignment, due under the period of contract.
 - 3) Consignment rejected as aforesaid, must be lifted by the Bidder within 15 days from the date of communication of rejection by the MAIDC Ltd, against replacement of equal quantity, and such rejected material shall lie at the Bidder's risk and cost from the time of such rejection and if not lifted within the aforementioned time, the MAIDC Ltd shall have the rights as below.
 - 3.1 Either to return the rejected material on freight to pay basis, or,
 - 3.2 To dispose of such material at Bidder's risk and cost, or:
 - 3.3 To retain such portion of the material as may be necessary to recover any loss or additional expenses incurred by the MAIDC Ltd in reference with such sale or adjust the material against ones from the bidder.

3.4 The rejected goods if not lifted by the bidder within 15 days from the date of intimation, shall incur storage charges per MT per day plus loading, unloading charges extra at applicable rates from time to time.

3.5 The MAIDC Ltd shall be at liberty to dispose of or to destroy the rejected goods, if not lifted within 15 days at risk and cost of Bidder.

3.6 If the supply is consistently of poor quality, the balance quantity of purchase order may be cancelled and the Bidder may be debarred/ or blacklisted from the participation of any future Bids of the MAIDC Ltd or any other tenders of the buyer.

3.7 It is sole discretionary right of the Buyer to blacklist the Bidder at any time, if material supplied fails to supply within time limit and comply quality parameters / specification / norms / composition/ Standards, etc. at any stage of or any time of supply.

37. WITHHOLDING OF LIEN IN RESPECT OF SUMS CLAIMED:

- a) Whenever any claim or claims for payment of sum of amount arise out of or under the contract against the Bidder, the Buyer shall be entitled to withhold also for a lien to retain a sum or sums in whole or in part from the pending bills and 'Security Deposit' of the Bidder for the aforesaid purpose.
- b) The Buyer shall be entitled to withhold said pending bills and Security Deposit and also for a lien over the sum pending finalization or adjudication of any such claim.
- c) In the event of pending bills and Security Deposit being insufficient to cover the claim amount or amounts or if no pending bills and Security Deposit are there from the Bidder, Buyer shall be entitled to withhold and have a lien to retain to the extent of such a claim amount or from any sum of amount referred to be found payable or which at any time thereafter may become payable to the Bidder under this contract or any other contract with the Buyer.
- d) It is an agreed terms of the contract against the sum of amount or amounts so withheld or retired under the lien referred to above, by the Buyer, till the claim arising out of or under the contract is determined by the arbitrator or competent court as prescribed hereafter, the Bidder shall have no claim interest or damages whatsoever or any action in respect of such withholding or retention under the lien referred to and duly notified as such to the Bidder, for the purpose of this clause whether the Bidder is partnership firm or limited company, the Buyer shall be entitled to withhold and also have lien to retain towards such a claim amount or amounts in hold or in part from any sum found payable to any partner limited company as the case may be whether in individual capacity or otherwise.

38. **Indemnity:** -

- a) The Bidder shall agree that it shall indemnify and hold Buyer harmless at all times from and against all claims, demands, damages, costs, actions, suits and proceedings of whatsoever nature made, which Buyer may suffer or incur and which arise out of the Bidder's breach of any Terms & Conditions of this contract or breach of any representations or warranties made by the Bidder or any liability incurred or claimed against Buyer by any person whatsoever with regard to quality specifications, characteristics of the material supplied under this contract or for any breach or alleged breach or infringement of any Intellectual Property Rights (IPR) of Buyer or of a third party howsoever and whatsoever or any other damage, cost etc. paid and any liability/damages/cost of expenses suffered by Buyer directly or indirectly as a result of arising out of the foregoing or breach or nonobservance.
- b) Without prejudice to the above, it shall also be specifically agreed by the Bidder that it shall indemnify Buyer against any loss suffered by the buyer on account of quality problems such as content deficiency, weight, moisture, water soluble contents etc. and all other liabilities including legal expenses arising out of non-confirmation of FCO specifications.

39. **LAWS GOVERNING THE CONTRACT:**

- a) This contract shall be governed by the laws of India for time being in force.
- b) Irrespective of the place of delivery, the performance or the place of payment under the contract, the contract shall be deemed to have been made at the place from which the acceptance of the Bid has been issued.

40. **JURISDICTION OF COURTS:**

The courts at Mumbai, Maharashtra shall alone have jurisdiction to decide any dispute arising out of or in respect of the contract.

41. **The Managing Director/Officer** may at any time by notice in writing similarly determine the contract without compensation to the Bidder in any of the following events i.e., to say:

- a) If the Bidder being an individual, or if a firm of any partner thereof, shall at any time, be adjudged insolvent or shall have a receiving order or ordered to administration of its state made against it or shall take any proceedings for composition under any insolvency or for the time being in force or make any conveyance or assignment of its effects or enter into arrangement or composition with its creditors or suspend payments or if the firm is solved under the partnership act.

OR

- b) If the Bidder being a company is wound up voluntarily or by the order of Bidder receiver, liquidator or manager or behalf of the debenture holder is appointed or circumstances shall have arisen which entitled the court or debenture holder to appoint receiver, liquidator or manager.

- c) If the Bidder commits any breach of the terms of the contract not herein specifically provided. For provided always that such determination shall not prejudice any right of action or remedy which shall have approved or shall approve thereafter to the Buyer and provided also the Bidder liable to any, the Buyer for any extra expenditure has thereby put and the Bidder shall under no circumstances be entitled to any gain on Buyer's purchase.

42. **FORCE MAJURE:**

- a. The Bidder and the Buyer shall not be responsible for delay and/or breach of performance on account of force majeure conditions if and to the extent caused by matters beyond the reasonable control of the parties but not limited to the acts of God, acts of Govt. authority, strikes, lockouts/lockdown, trade disputes or concerned acts of workmen lasting over fifteen (15) days, fires, floods, severe draughts, earthquake, explosion, riots, war break down, epidemic or pandemic or quarantine etc.
- b. However, the party affected by such force majeure situation shall intimate the other party forthwith.
- c. In the event to supply the required quantity on account of labor problems or situation arising out of force majeure condition, intimation in writing given to Buyer by the Bidder, and on such intimation the liability to supply under this contract shall cease until such problem or circumstances prevailed.
- d. If labor problems persist for more than two (2) months and the Bidder is unable to fulfill its obligations, Buyer shall have option to terminate this contract by giving written notice to this effect.

43. **ARBITRATION:**

- a. In the event of any dispute or differences arising out or relating to, under or in respect of this contract, the same shall be referred at the written request of either party to a sole arbitrator to be appointed by mutually approved arbitrator in accordance with the Arbitration and Conciliation Act, 1996 and the Rules, if any, made there under and any statutory modifications or re-enactment thereof.
- b. The venue of arbitration proceedings shall be at Mumbai.
- c. Any arbitration award made in such arbitration proceedings shall be final and binding on both the parties.
- d. If at any point, proceeding, during or after the currency of the present contract, it is found that the concerned bidder has tried/or approached any of the officials of the MAIDC Ltd to influence outcome of the Bid, the bidder concerned shall be summarily debarred/blacklisted from any further dealings with the MAIDC Ltd.

44. **SPECIAL TERMS WHICH SHALL BE ABIDE BY THE BIDDER:**

- a) Any successful bidder is found to Defame the MAIDC Ltd with misleading statement or reasons or attract, the negative publicity or damage brand image of the MAIDC Ltd in such case the buyer reserves right to debar such bidder for three years or permanently black list the such bidder for participating in tenders published by the MAIDC Ltd from time to time.

- b) The Bidders shall not quote rates lower or higher than rates quoted or issued to dealers or any other institutions during the period of this contract, if found at any time of such supply, the bidder shall be blacklisted/ debarred permanently from participation of any tender at any time published MAIDC Ltd or the MAIDC Ltd, without any prior written notice to the bidder.
- c) The Successful bidder shall not supply such materials to dealers or any other institutions during the period of this contract, if found at any time of such supply, the bidder shall be blacklisted/ debarred permanently from participation of any tender at any time published the MAIDC Ltd or the MAIDC Ltd, without any prior written notice to the bidder.

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We acknowledge that we have read and understand all the terms and conditions of the Bid and hereby confirm that the same are accepted and binding on us.

Authorized Signature of Bidder with seal

Note: - The Bidder shall sign and place seal on each page before uploading the documents.